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## ABOUT US



Founded in **1942** in Abruzzo, Italy, Marcafè delivers the authentic Italian coffee experience through four generations of expertise.

We roast premium blends designed for global partners seeking quality, and true Italian taste.



Marcafè embodies the Italian tradition that combines passion, craftsmanship, and innovation.

In Italy, coffee is a cherished ritual made of moments, people, and tradition.

# VALUES

"Since 1942, what truly keeps us alive are the people who believe in what we do."





### Partner Support

More than a supplier,

a committed longterm partner.
We provide ongoing commercial support, export documentation, and digital marketing material to help our distributors grow their

market with

confidence.



### Excellence

Air roasting allows us to preserve the bean's structure, essential oils, and full aroma.

Each origin is roasted separately to maintain its unique profile and ensure consistent quality in every cup.





### Reliability

We can produce a full
20-foot container (11
pallets of 1 kg coffee
beans) in just 7
working days, ensuring
fast, consistent and
reliable supply for our
international partners.



### Innovation

We invest in state-ofthe-art technology,
including a nextgeneration roasting
machine that ensures
precision, consistency,
and optimal flavor
development.

## **PRODUCTS**

**WHOLE BEANS** 



GROUND



SPECIALTY COFFEE 100% ARABICA



& PODS



## CERTIFICATIONS

**EXCELLENCE IS A CHOICE, AND WE CERTIFY IT.** 







UNI EN ISO 9001:2015
UNI EN ISO 22000:2018
IQNET ISO 9001:2015
IQNET UNI EN ISO





CCPB CERTIFICATION

For more information, visit www.marcafe.it, section Certifications.

# PURCHASING PROCESS

### **First Contact & Product Guidance**

Whether the first contact comes from you or from us, we start by understanding your needs, if helpful, an optional video call can be arranged. We provide catalog, price list and samples (upon request), and guide you step-by-step in selecting the blends best suited for your business.



**Proforma & Order Confirmation** 

We define the product selection and quantities together, then issue the Proforma Invoice. Once the advance payment is received, we schedule production and share clear timelines with you.

### **Preparation & EXW Pickup**

We prepare the goods and keep you updated until they are ready for pickup.

We operate exclusively under EXW. you arrange pickup with your forwarder, and we provide all logistical details required.



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### **OUR TEAM**

### **Emilio Marcozzi**

Export Manager emiliomarcozzi@marcafe.it

### Martina Marcozzi

Export assistant martinamarcozzi@marcafe.it

### **Patrizia Granzotto**

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